

**If you need results from a multidisciplinary team fast, Scient delivers."**

- Dave B. VP, Engineering & Architecture Financial Services Technology Provider

## Large Financial Services Technology Provider



### situation

The leadership of the operations group at a Large Financial Services Technology Provider needed to lower their costs by 75% without sacrificing operational excellence. Their team had tried to generate some ideas on how to meet their goal, but their best estimates said that they would only get 20% of the cost reductions they required. The team leader was concerned because the project was now falling behind schedule and needed a jumpstart to get the process back on track.

### solution

The team leader called on Scient to deliver a rapid Digital Process Re-engineering Assessment and Workshop. Scient fielded a lean team of 4 consultants. After consulting with the team leader, Scient delivered Scient's Workshop ONE to transfer improved idea generation skills to the client team, performed the Assessment, and ultimately led a 4 day DPR Workshop.

### benefits received

During the DPR Workshop, the client team was able to generate over 250 new ideas for operational cost savings. The best ideas were distilled by the team into a group of initiatives that the client believes will now enable them to achieve their cost reductions on time and meet their significant cost reduction targets.

"I was looking for a partner who could help us rapidly develop a strategy to lower our costs by 75% in 18 months. We had some ideas already, but they weren't going to get us as far as we needed to go.

In just a few weeks, Scient did a rapid assessment of our situation, transferred new skills for idea generation to our team, and ran a series of visioning workshops that enabled us to generate the ideas we needed to lower our costs. The workshops were extremely well received by the team and they produced the results we needed.

I've worked with Scient twice now and I have never seen anyone do workshops as well as they do. They bring relevant content, deep process skills and excellent facilitation. If you need results from a multidisciplinary team fast, Scient delivers."

Dave B.  
VP, Engineering & Architecture  
Financial Services Technology Provider